**NOTE ON WEBINAR on 14TH JANUARY 2026 - VIET NAM – INDIA COOPERATION AT THE GLORIOUS SPRING FAIR 2026**

Mr. Ajoykaant Ruia President Indo-Vietnamese Chamber of Commerce & Industry attended the webinar which was attended by Mr. Bui Trung Thuong Trade Counsellor – Head of Trade Office, Mr. Do Kim Gang _ Lefaso, Ms. Huong Bi thu Thu Nhat Thuong vu, Mr. Rajesh Bhagat, Mr. Rajkumar, Ms. Sonia Das, Mr. Le Mai Phuong, Mr. Pham Thi Hue, Mr. Tarun Pandey, Ms. Mai Bguyen, Mr. Yen Hoang and others.

Mr. Ruia was invited by Mr. Bui Trung Thuong to speak about his experience in attending the Vietnam Golden Autumn Fair 2025 from October 25 - November 4, 2025 in Hanoi and Vietnam International Sourcing show from 4 – 6th September 2025 in Ho Chi Minh City. Mr. Ruia stated the scale and size of the fair far exceeded his expectations. There were huge number of participants from the agricultural sector, FMCG, electrical, engineering, robotics, logistics, tourism, hospitality and many other sectors. The staff from the Embassy were extremely supportive of the Indian participants throughout the shows.

Vietnam Spring and Autumn Fairs are not just useful for Indian Importers and Exporters but also useful for Indian manufacturers who can source suppliers of raw materials and components.

The Embassy suggested a wide range of discounted hotels to select from. Even 4 star hotels were affordable and there was very good coach services available from the various hotels to the show.

Single female delegates will find it hassle free and safe to undertake a visit to Vietnam trade shows which are supported by the Vietnam Government.

In conclusion, a visit to such shows would be quite productive and business can be generated with proper follow up and personal visits. Indian manufacturers can find sources for raw materials at such shows.

Rn/NoteonVietnamwebinarVietnam-Indiacooperation/ar